



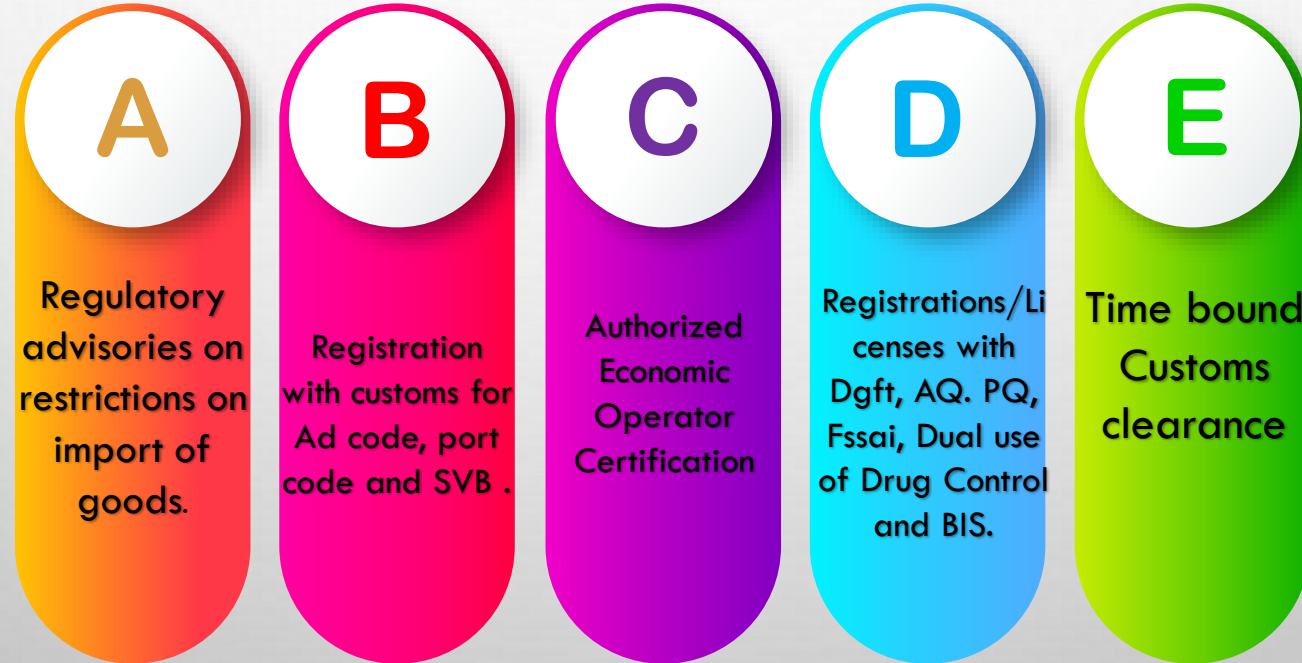
RAJESH GOSALIA
MANAGING DIRECTOR
AT

Himatlal Tribhovandas Shah & Co.



Consultant of International Trade & Customs Clearance.
Experts in trade regulation and compliance.

Divisions of
H T Shah & co.



Q. WHY US OVER OTHERS ?

- A. WE HAVE A VARIED EXPERIENCE SINCE LAST 35 YEARS IN VARIOUS VERTICALS, OF WHICH CONSULTANCY HAS BEEN 5 YEARS, WE HAVE A STAFF STRENGTH OF 34 PEOPLE UNDER ONE COMPANY. OUR ORGANIZATION WILL IDENTIFY POTENTIAL SAVINGS OPPORTUNITIES IN COMPLEX SITUATIONS AND HELP YOU IN REDUCING COSTS WHILE TURNING INTO A JUST-IN-TIME COMPANY.
- B. WE ARE AEO CERTIFIED AS ALSO WE ARE RATED BY THE JAWAHAR CUSTOMS HOUSE, WHICH RATES ONLY 5 % OF THE EXISTING CUSTOMS BROKER COMMUNITY



OUR AEO CERTIFICATE



केन्द्रीय उत्पाद एवं सीमा शुल्क बोर्ड
CENTRAL BOARD OF EXCISE AND CUSTOMS
वित्त मंत्रालय
MINISTRY OF FINANCE
भारत सरकार
GOVERNMENT OF INDIA

प्राधिकृत आर्थिक संचालक- प्रमाण-पत्र
AUTHORIZED ECONOMIC OPERATOR-LO CERTIFICATE
(CUSTOMS BROKER)

प्रमाण-पत्र संख्या Certificate Number: **INAAAFH3748N0F182**

कम्पनी का नाम: **M/s HIMATLAL TRIBHOVANDAS SHAH & CO.**
Name of Company: **C-314, ANTOPHILL WAREHOUSING COMPANY PRIVATE LIMITED, VIDYALANKAR COLLEGE ROAD, WADALA EAST, MUMBAI- 400037**



AEO
भारतीय सीमा शुल्क
INDIAN CUSTOMS


अन्तर्राष्ट्रीय आपूर्ति श्रृंखला को सुरक्षित रखने हेतु आपकी प्रतिबद्धता का सम्मान करते हुए एवं डब्ल्यू सी ओ के सेफ फ्रेमवर्क ऑफ स्टैंडर्ड के अनुसरण में सी बी ई सी के परिपत्र संख्या 33/2016-सीमा शुल्क, दिनांक 22.07.2016 के अन्तर्गत भारतीय सीमा शुल्क अपने प्राधिकृत आर्थिक संचालक (ए.ई.ओ.) कार्यक्रम में आपके प्रतिष्ठित संगठन को प्रमाणित करता है। यह प्रमाण-पत्र **21.03.2023** तक वैध है।

In recognition and appreciation of your commitment to secure the international supply chain and in compliance with the WCO's SAFE Framework of Standards, Indian Customs certifies your esteemed organization in its Authorised Economic Operator (AEO) programme under CBEC Circular Number 33/2016-Customs, dated 22.07.2016.
This certificate is valid upto **21.03.2023**.


(डॉ. तेजपाल सिंह / Dr. Tejpal Singh)
 ए. ई. ओ. कार्यक्रम प्रबंधक
 AEO Programme Manager

स्थान Place : नई दिल्ली New Delhi
दिनांक Dated: 23.03.2018

OUR RECENT RATING



JAWAHAR CUSTOMS
OFFICE OF THE CHIEF COMMISSIONER OF CUSTOMS, MUMBAI CUSTOMS ZONE-4,
JAWAHARLAL NEHRU CUSTOM HOUSE, NHAVA SHEVA, URAN, RAIGAD, PIN CODE - 400737

CUSTOM BROKER EODB SCORECARD FOR MAY 2021

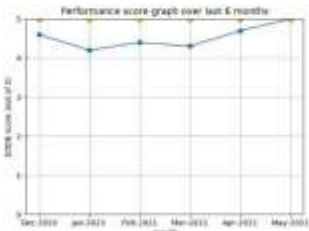
Customs Broker:
Name : HIMATLAL TRIBHOVANDAS SHAH AND CO.
Number : AAAPH3748NCH001
Port : INNSA

EODB Score for May 2021
5.0/5
(Top score for May 2021 is 5.0)

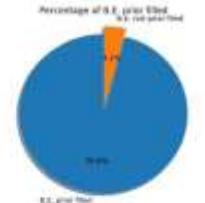
Introduction:
As part of its EODB initiatives, it has been the endeavour of JNCH to sensitise all stakeholders, including Customs officers, brokers and PGAs, involved in clearance of goods, about facilitation measures taken to reduce release time and cost of clearance. In order to foster healthy competition among brokers, who play a vital role in ensuring the success of these initiatives, TRS, 2019 has also listed the CBs clearing goods in minimum time and filing the maximum number of advance B/E. In order to 'nudge' the Customs brokers, towards deeper adoption of these measures as also to support them further in evaluating their own performance in reducing release time and cost, JNCH has created 'EODB Score Card'. The EODB scoring model is a quantitative indicator based on four crucial parameters i.e. the number of Advance/Prior Bs/E filed, the average number of E-sanchit documents uploaded per B/E, average time taken from assessment to duty payment and average time taken from duty payment to registration.

Stats for the month of May 2021:

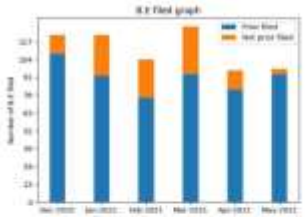
Total B.E. cleared : 97	Total e-sanchit docs uploaded : 1126	Avg. Assessment to Payment : -8.95 hrs
Total Prior B.E. cleared : 93	Avg. Docs per B.E filed : 11.61	Avg. Payment to Registration : 58.38 hrs



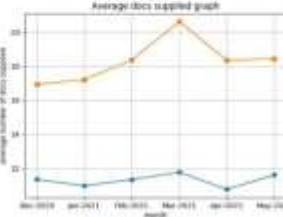
Performance score graph over last 6 months



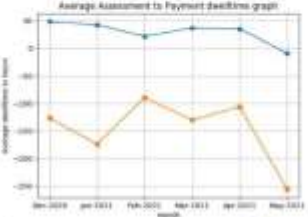
Percentage of B.E. prior filed
B.E. prior filed: 95.88%
B.E. not prior filed: 4.12%



B.E. Filed graph



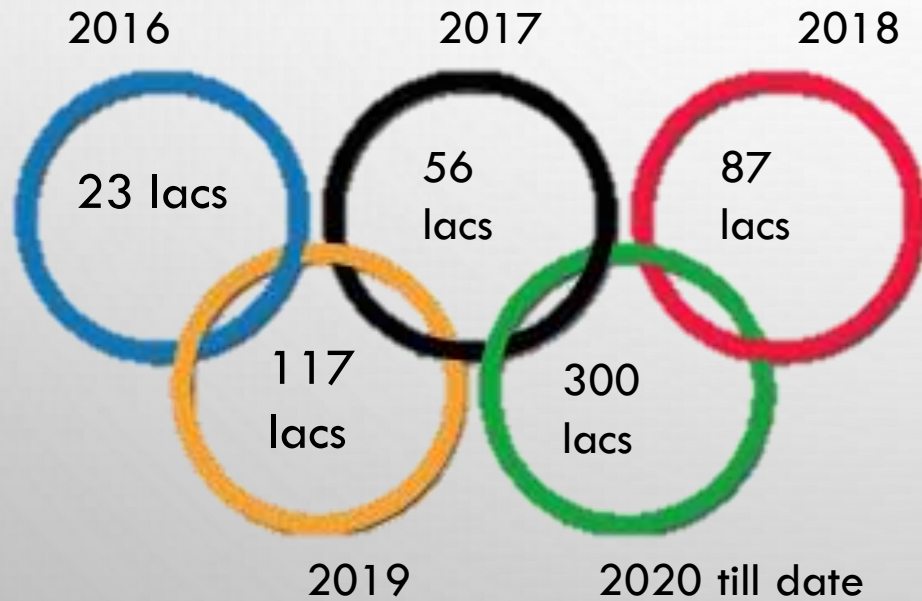
Average docs supplied graph



Average Assessment to Payment deadlines graph

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WE ARE SERVING AND SAVING MONEY OF ALL OUR CLIENTS SINCE THE PAST 5 YEARS



SHALL STARTUPS GET THE MOST BENEFIT FROM US?



New Business/ Startups burn their finger as they generally do not know the nitty gritty and pitfalls of imports. Also they are taken for a ride by fly night operators.

By consulting such new firms as well as old firms we build in value addition through lower transaction cost which makes their sustainable

EXAMPLE: ACME MANUFACTURING CO. LTD, PUNE

Sr no	Quantity in kgs	Freight/ shipping line Charges	Material Storage Charges	Consultancy charges	Time taken for clearance	Total cost
1.	6,000 kg (CIF Basis)	67,000/-	85100	-	30 days	1,52,100/-
2.	1,00,000 kg (FOB Basis)	20,000/-	11,800	7,000/-	3 Days	38,800/-
					Difference	1,13,300/-

- In the First case, all freight and storage charges have been arranged by the foreign supplier who gets a kick back (his staff, his broker or shipping line etc.) from their Indian counterpart and hence the foreign supplier insists on making the freight arrangement. The gullible first time importer and sometimes regular importers also fall prey to this ruse.
- In the Second case, all freight and storage has been arranged from India, for which the client has paid additional charges of 7,000/- as consulting fee and **saved One lacs thirteen thousand three hundred and has saved 27 days in clearing the consignment**

Q. DO YOU NEED TO CHANGE YOUR EXISTING CHA TO GET CONSULTANCY AND EXECUTION ?

- NO THERE IS NO NEED TO CHANGE YOUR EXISTING CHA, NOR DO YOU NEED TO CHANGE YOUR OTHER SERVICES PROVIDERS LIKE SHIPPING LINE OR CONTAINER FREIGHT STATION
- SO YOUR EXISTING RELATIONSHIPS IS MAINTAINED AND YOU GAIN SOME EXTRA CASH IN YOUR POCKETS

**NO CHANGES
REQUIRED**

